

Scorpio Tankers Inc. First Quarter 2024 Earnings Presentation May 9, 2024

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This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect Scorpio Tankers Inc.'s ("Scorpio's") current views with respect to future events and financial performance. The words "believe," "anticipate," "intend," "estimate," "forecast," "project," "plan," "potential," "may," "should," "expect" and similar expressions identify forward-looking statements. The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in Scorpio's records and other data available from third parties. Although Scorpio believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond Scorpio's control, Scorpio cannot assure you that it will achieve or accomplish these expectations, beliefs, projections or future financial performance.

Risks and uncertainties include, but are not limited to, the failure of counterparties to fully perform their contracts with Scorpio, the strength of world economies and currencies, general market conditions, including fluctuations in charter hire rates and vessel values, changes in demand in the tanker vessel markets, changes in Scorpio's operating expenses, including bunker prices, drydocking and insurance costs, the fuel efficiency of our vessels, the market for Scorpio's vessels, availability of financing and refinancing, charter counterparty performance, ability to obtain financing and comply with covenants in such financing arrangements, changes in governmental and environmental rules and regulations or actions taken by regulatory authorities including those that may limit the commercial useful lives of tankers, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents or political events, and other important factors described from time to time in the reports Scorpio files with, or furnishes to, the Securities and Exchange Commission, or the Commission, and the New York Stock Exchange, or NYSE. Scorpio undertakes no obligation to update or revise any forward-looking statements. These forward-looking statements are not guarantees of Scorpio's future performance, and actual results and future developments may vary materially from those projected in the forward-looking statements.

This presentation describes time charter equivalent revenue, or TCE revenue, adjusted net income, and adjusted EBITDA, which are not a measures prepared in accordance with IFRS (i.e. a "Non-IFRS" measure). These measures are presented here because we believe that they provides investors with a means of evaluating and understanding how the Company's management evaluates the Company's operating performance. These Non-IFRS measures should not be considered in isolation from, as a substitute for, or superior to financial measures prepared in accordance with IFRS.

The Company believes that the presentation of TCE revenue, adjusted net income, and adjusted EBITDA is useful to investors because they facilitate the comparability and the evaluation of companies in the Company's industry. In addition, the Company believes that TCE revenue is useful in evaluating its operating performance compared to that of other companies in the Company's industry. The Company's definition of TCE revenue may not be the same as reported by other companies in the shipping industry or other industries. See the Company's recently issued earnings press release under the section entitled "Non-IFRS Measures" for a reconciliation of these amounts.

Unless otherwise indicated, information contained in this presentation concerning Scorpio's industry and the market in which it operates, including its general expectations about its industry, market position, market opportunity and market size, is based on data from various sources including internal data and estimates as well as third party sources widely available to the public such as independent industry publications, government publications, reports by market research firms or other published independent sources. Internal data and estimates are based upon this information as well as information obtained from trade and business organizations and other contacts in the markets in which Scorpio operates and management's understanding of industry conditions. This information, data and estimates involve a number of assumptions and limitations, are subject to risks and uncertainties, and are subject to change based on various factors, including those discussed above. You are cautioned not to give undue weight to such information, data and estimates. While Scorpio believes the market and industry information included in this presentation to be generally reliable, it has not independently verified any third-party information or verified that more recent information is not available.



### Q1 2024 Call Agenda

Q1 2024 Highlights
 Product Tanker Market
 Financial Highlights

4. Conclusion

5.Q&A



# Q1 2024 Highlights

### Highlights

#### **Financial Results**

- Adj EBITDA of \$292.8 million (1)
- Adj net income of \$206.6 million or \$4.14 basic and \$3.97 diluted earnings per share

#### Significant Debt Repayment

From January 1, 2024, through May 8, 2024 the Company made \$277.8 million in unscheduled debt and lease repayments.

#### Lowering Cash Break Even

 In discussion with lenders to prepay \$223.6 million in scheduled amortization, which would reduce cash break evens by \$3,500 per day

#### **Quarterly Dividend**

Quarterly dividend of \$0.40 per share

#### **Vessel Sales**

- Closed the sales of the:
  - 2015 built MR product tanker, STI Tribeca, for \$39.1 million
  - 2013 built MR product tanker, STI Larvotto, for \$36.2 million
- In March 2024, the Company entered into an agreement to sell a 2013 built MR product tanker, STI Le Rocher, for \$36.2 million. The sale of this vessel is expected to close in May 2024
- In April 2024, the Company entered into an agreement to sell a 2015 built MR product tanker, STI Manhattan, for \$40.8 million





#### Q2-24 Spot & Pool TCE Rates as of May 8, 2024

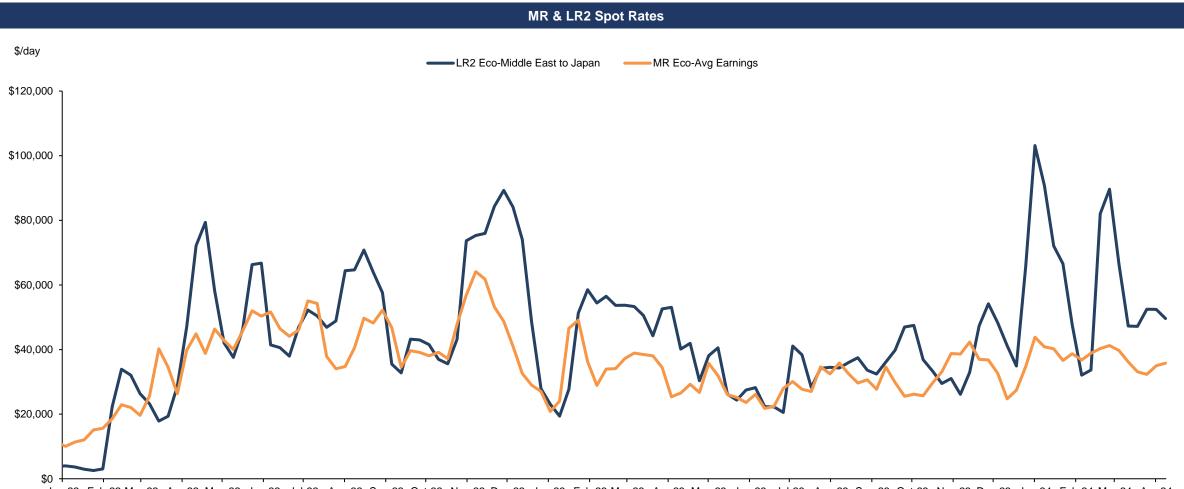


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## **Product Tanker Market**

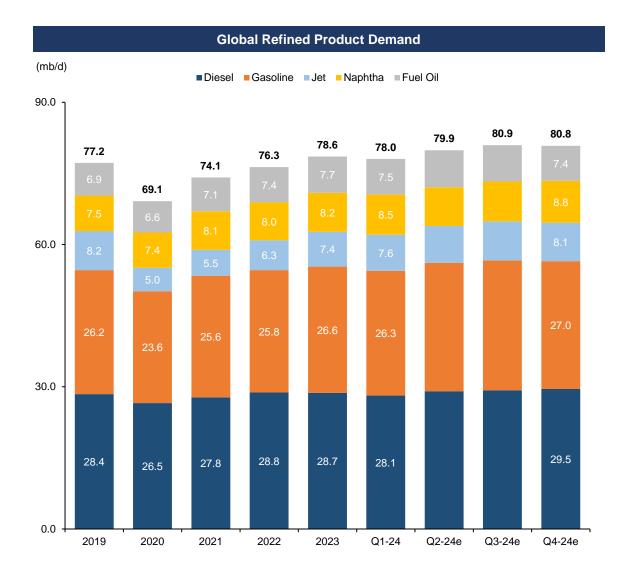
### Short Term Market Update



Jan-22 Feb-22 Mar-22 Apr-22 May-22 Jun-22 Jun-22 Jun-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jun-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24 Mar-24 Apr-24



### **Refined Product Demand Exceeds Pre-Pandemic Levels**



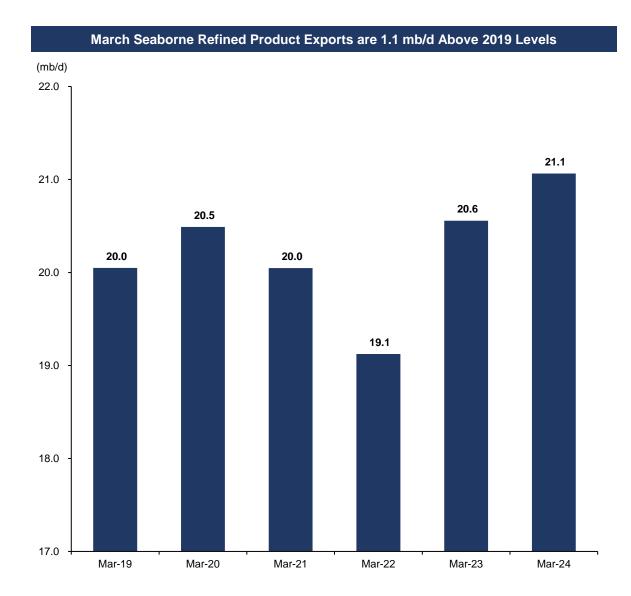
(mb/d) Gasoline ■ Naphtha ■ Diesel ■ Jet ■ Fuel Oil 2.5 2.0 1.5 1.0 0.5 0.0 (0.5) (1.0)

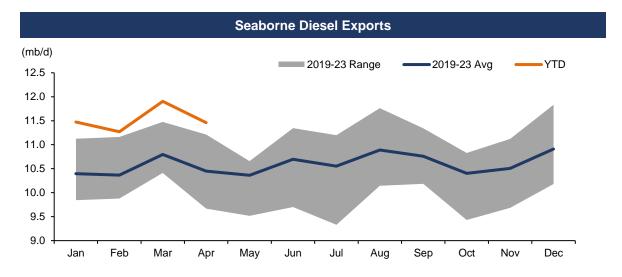
Jan-24 Feb-24 Mar-24 Apr-24 May-24 Jun-24 Jul-24 Aug-24 Sep-24 Oct-24 Nov-24 Dec-24

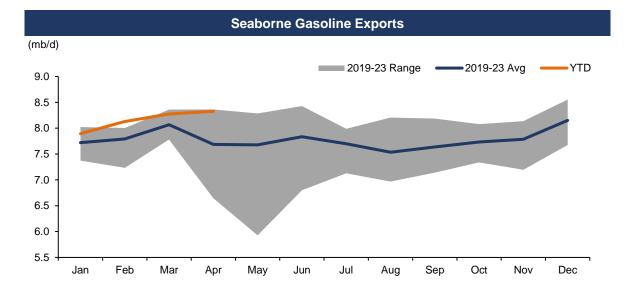
**Refined Product Demand vs 2023 Baseline** 

Energy Aspects, May 2024

### Seaborne Refined Product Exports Remain Resilient

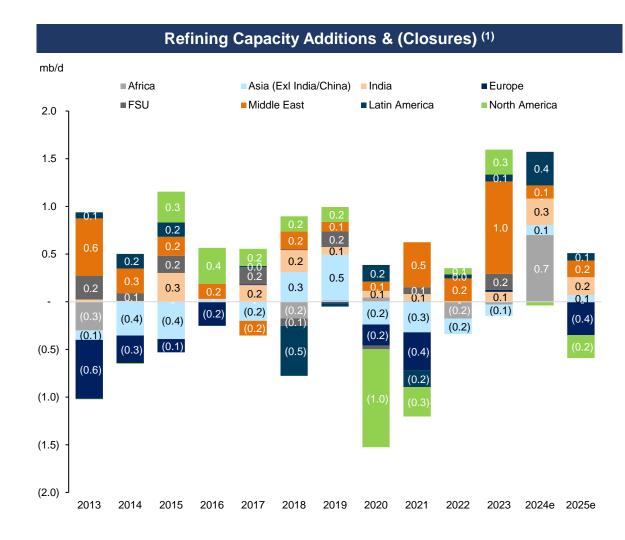


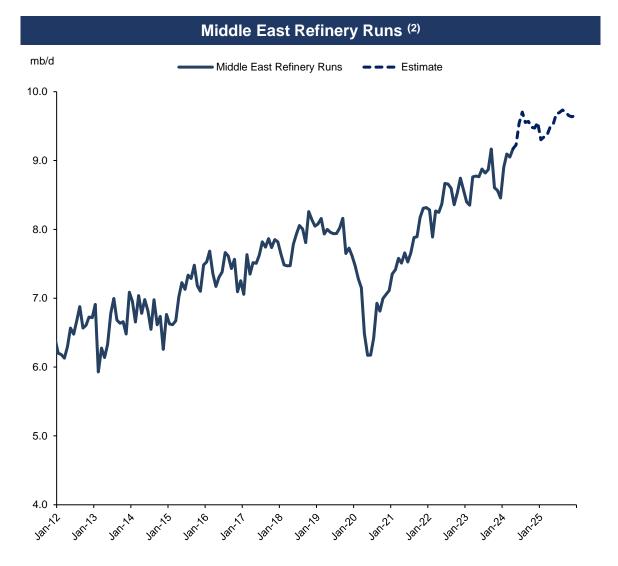


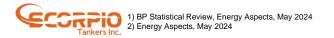




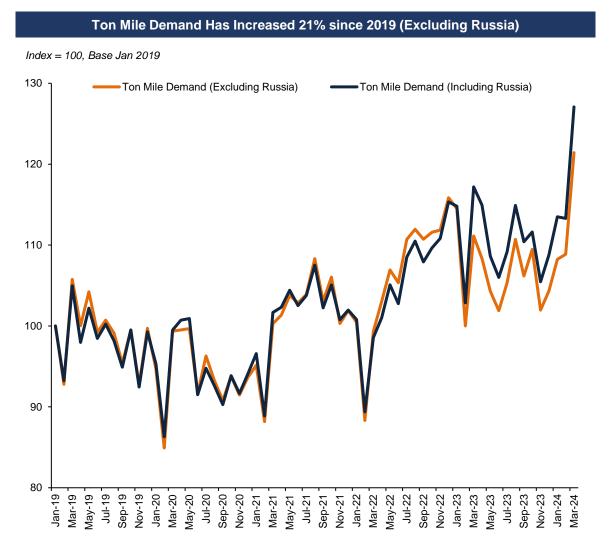
### Refining Capacity Changes Drive Ton Mile Demand

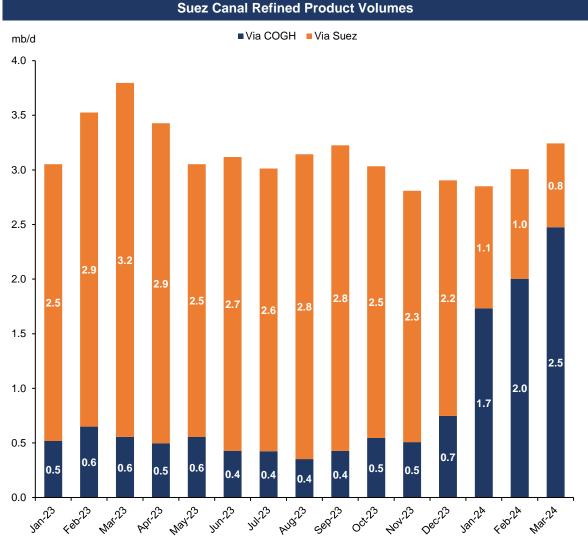




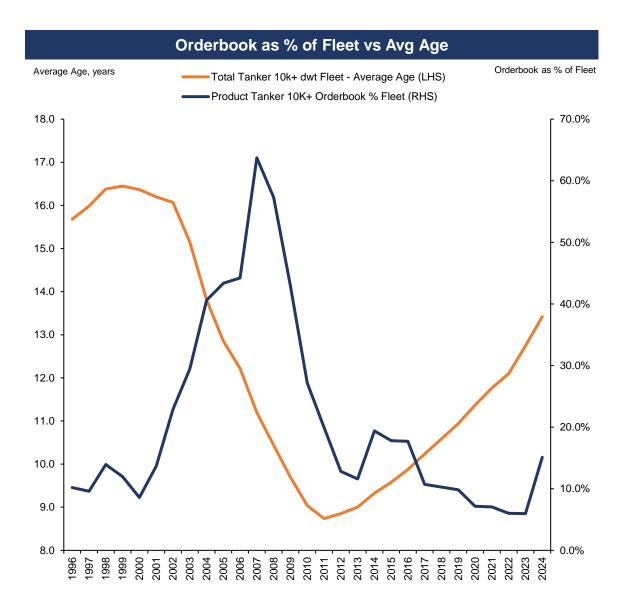


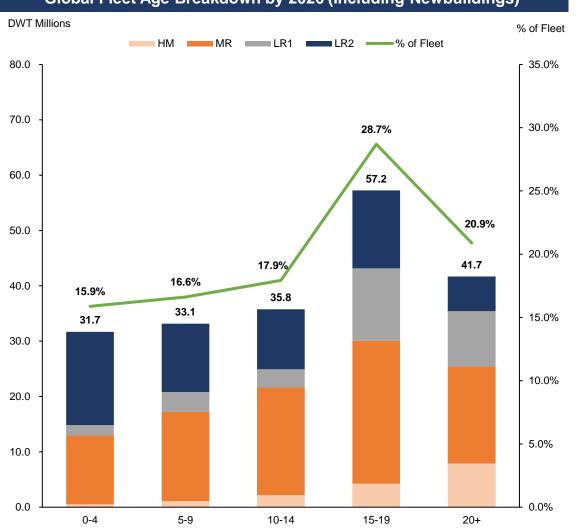
### **Disruptions Exacerbate Strong Supply & Demand Fundamentals**





### Increase in Orderbook is Offset By Ageing Fleet

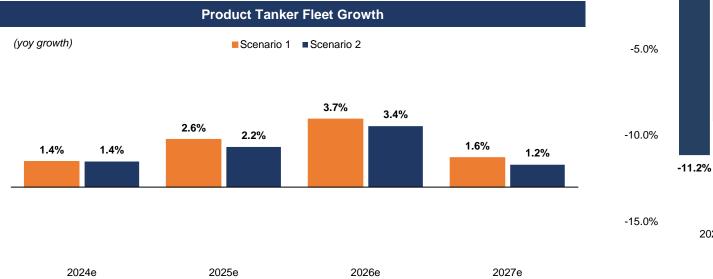




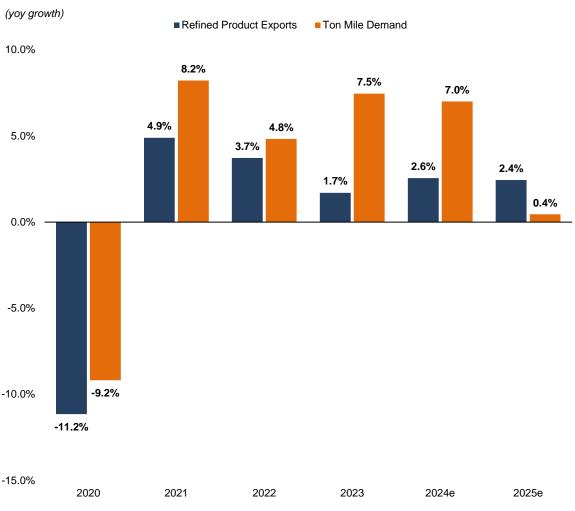
Clarksons Shipping Intelligence, May 2024 JRP Fankers Inc.

### Seaborne Exports & Ton Miles to Outpace Fleet Growth

**Historical Product Tanker Fleet Growth** (yoy growth) 13.8% 12.1% 11.7% 11.4% 6.3% 6.0% 5.8% 5.6% 4.8% 3.8% 2.4% <sup>2.4%</sup> 2.1% 2.0% 2.1% 2010 2017 2003 2004 · 2005 2006 2001 20° 20° 20' 20' 20' 20' 20' 20' 2010 2010 2020 2001 2002 202 202 202 202



Seaborne Ton Mile Demand & Exports





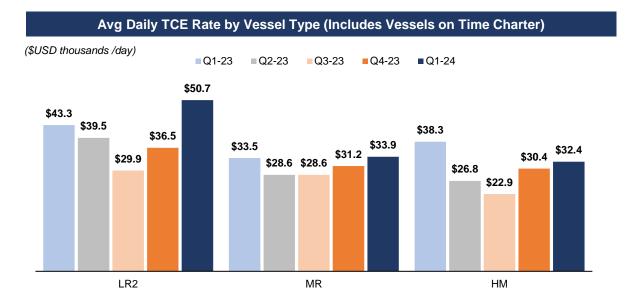
#### Source: Clarksons Shipping Intelligence, May 2024

1) Supply slippage on scheduled newbuilded newbuilded newbuilding deliveries of 20% for 2024 and 30% for 2025-2027. Scenario 1 scrapping assumptions: 2024 (2-year average of 0.5% of the fleet or 0.91 million dwt) and 2025-2027 (20-year average of 1.6% of the fleet per year or 3.0 million dwt per year). Scenario 2 13 scrapping assumptions: 2024 (2-year average of 0.5% of the fleet per year or 3.0 million dwt per year).



# **Financial Highlights**

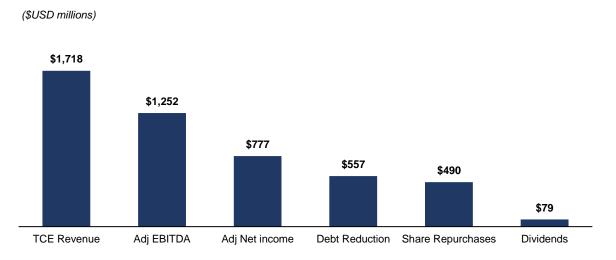
### **Financial Highlights**



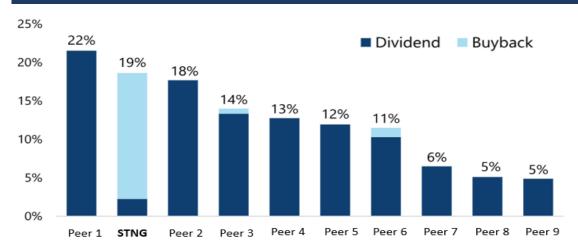
#### **Quarterly Dividend Per Share**



#### Financial Highlights Over Last Five Quarters (Q1-23 through Q1-24)

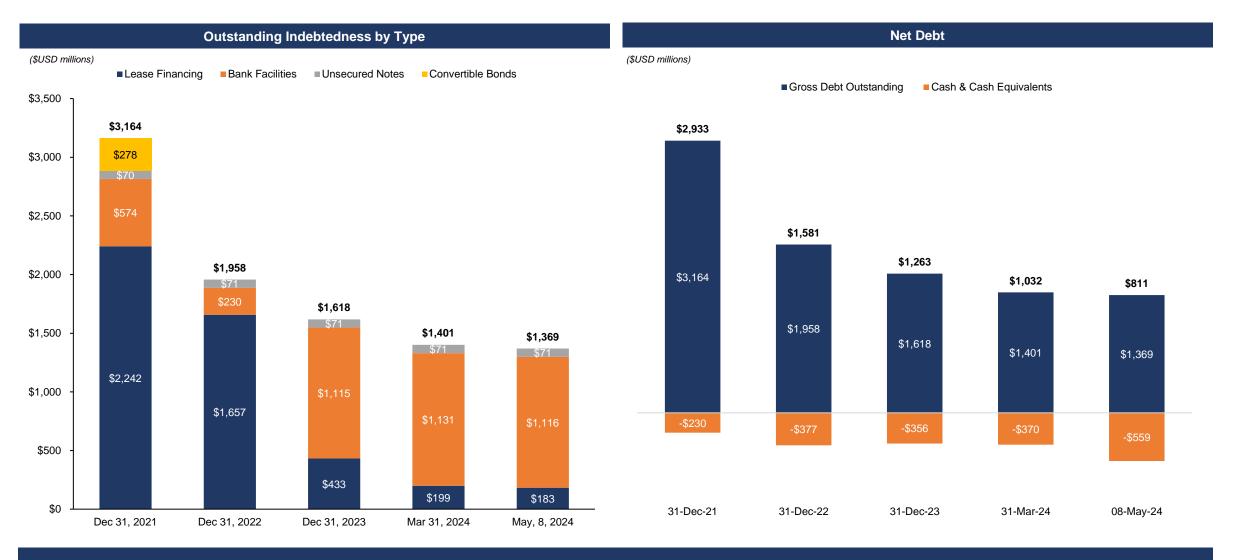


#### Capital Returned as % of Market Cap in 2023 <sup>(1)</sup>



SCORPIO Tankers Inc. 1) Jefferies, May 2024

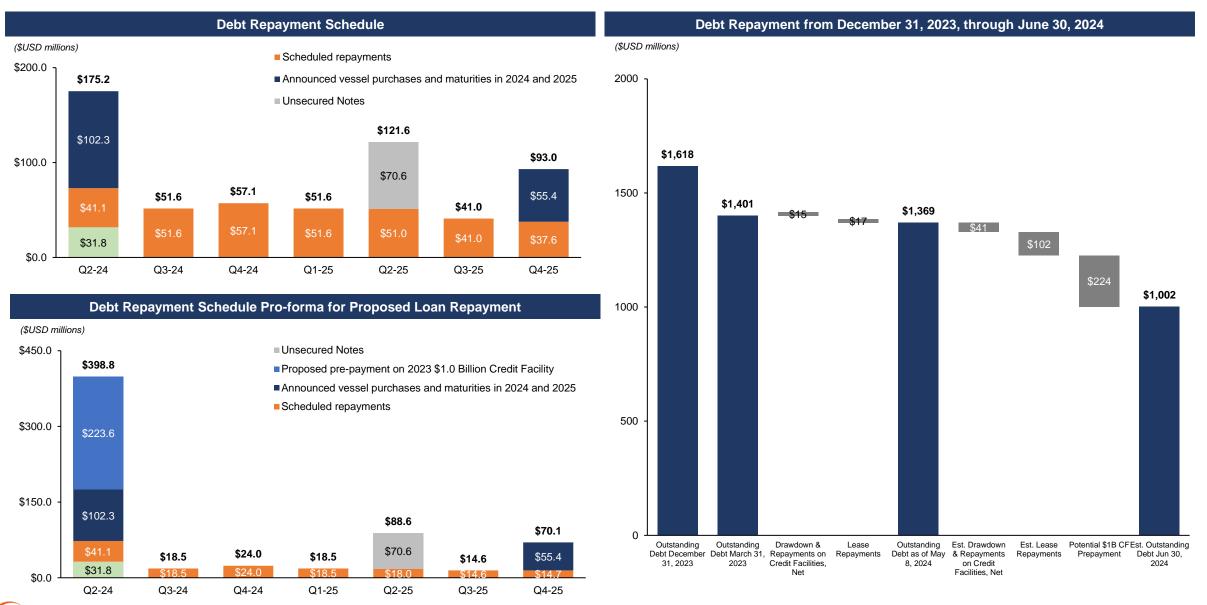
### **Continued Reduction in Leverage & Expensive Lease Financing**



From Dec 31, 2021 through May 8, 2024, Reduced Overall Indebtedness by ~\$1.8 billion (net of new drawdowns) including ~\$2.1 billion of Lease Financing

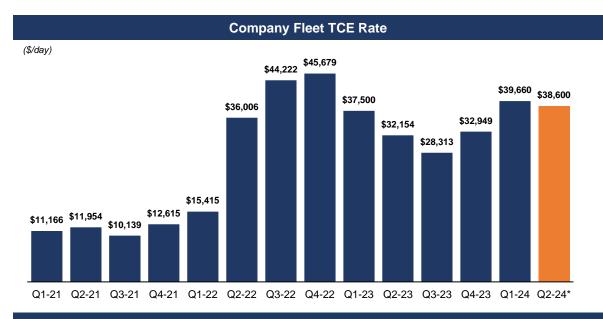


### **Debt Repayment Schedule**





### Significant Operating Leverage & Earnings Potential



**Historical Adjusted EBITDA** 

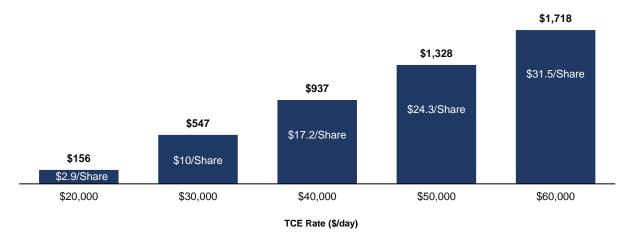
(\$USD millions)





Potential Annual Cash Flow Generation Including Debt Repayment <sup>(1)</sup>

(\$USD millions)



#### Potential Annual Cash Flow Generation Excluding Debt Repayment

\*) Q2-24 spot and time charter vessel earnings booked through May 8, 2024, and subject to change

Annual cash flow generation is calculated as TCE Rate x 366 days x 107 versate less JITNU.



# Conclusion

### Company

- One of the largest product tanker fleets in the world
  - 109 Eco (fuel-efficient) vessels on the water
- Fully delivered fleet with an average age of 8.2 years
  - No newbuildings on order
    = \$0 newbuild capex
- Significant Operating Leverage
  - A \$10,000/day increase in average daily rates would generate ~\$336 million of incremental annualized cash flow <sup>(1)</sup>

### **Industry & Outlook**

- Significant increase in product tanker rates since Q1-22
- Robust product demand and low inventories has led to record levels of seaborne exports
- Refinery closures and additions continue to reshape global trade flows and increase ton miles
- Limited fleet growth with low orderbook and aging fleet
- Seaborne exports and ton mile demand expected to outpace supply

### Strategy

- Reduce leverage, maintain liquidity and return capital to shareholders
- Strong Balance Sheet
  - Reduced overall indebtedness by ~\$1.8 billion from Dec 31, 2021, through May 8, 2024
- Share Repurchases & Dividends
  - From January 1, 2023 through March 31, 2024 the Company repurchased \$490 million of its shares and paid \$79 million in dividends





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